



EXPORTING TO RUSSIA: HOW TO DEAL WITH SANCTIONS

Friday 20 February 2015, 8:30am - 11.00am

London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP

THE MARKET

Despite the current situation, business between Russia and the UK continues. With over 140 million consumers and high infrastructure needs, Russia remains one of the most interesting markets for UK exporters.

According to the British government, the UK's fastest growing export market is Russia, with trade between the two countries increasing by 21% each year since 2001.

Additionally, Russia's admittance into the World Trade Organization (WTO) liberalised trade with the rest of the world and created new opportunities for UK exporters and investors. For industrial and consumer goods, Russia's average bound tariff rate declined from almost 10% to under 8%.

THE OPPORTUNITIES

Western goods and expertise are in the highest demand. The most promising opportunities for UK companies are in advanced engineering, financial services, information and communications technology, power and energy, sports and leisure infrastructure, airports and construction, as well as rail and water projects.

With Russia's low level of infrastructure development and a high demand for quality, there are clear opportunities for UK companies to offer their knowledge, experience and innovation. Additionally, major events such as the forthcoming 2018 FIFA World Cup present unique opportunities.

WHY ATTEND THIS EVENT?

This event is designed to give you an overview of what is required in order to export to Russia. Also, we will explain how to deal with the EU and US sanctions against Russia and the Russian embargo of Western foodstuffs.

Attend this event to:

- Understand how the current situation affects business
- Learn how to check if your Russian business partners fall under sanctions regulations
- Learn how to export your goods and services
- What is a Russian product certification?
- What can you learn from customs codes?
- How to analyse customs value?
- Meet the professionals and get answers to your questions

Supported by:

PROGRAMME

8.30am	Registration and welcome coffee	
9.00am	Welcome	Peter Bishop, Deputy CEO, London Chamber of Commerce (LCCI)
9.05am	Introduction	Trevor Barton, Executive Director, Russo-British Chamber of Commerce (RBCC)
9.15am	Customs Clearance and Product Certification in the Eurasian Economic Union	Bettina Wisthaler, Head of Import Department, RUSSIA CONSULTING
9.45am	Sanctions and Embargos	Sergej Sumlenny, Head of Task Force Sanctions, RUSSIA CONSULTING
10.05am	Customs Value: frequent problems and possible solutions	Bettina Wisthaler, Head of Import Department, RUSSIA CONSULTING
10.25am	Conclusion	Trevor Barton, Executive Director, RBCC
10.30am	Panel discussion	

OUR SPONSOR

RUSSIA CONSULTING



RUSSIA CONSULTING supports companies on doing business in Russia, irrespective of their size and industry sector. Our team of over 400 professionals advise on market entry structure, import handling, accounting and reporting, IT/ERP solutions and tax consulting in Russia.

Longstanding professional experience, combined with local know-how, enables RUSSIA CONSULTING to provide safe and reliable assistance to international companies on issues affecting Russian market entry.

OUR SUPPORTER

RUSSO-BRITISH CHAMBER OF COMMERCE (RBCC)

RBCC is a non-profit organisation limited by guarantee that has worked to promote trade and co-operation between the UK and Russia since 1916. RBCC helps companies of all sizes in both countries to find trading partners and represents the interests of its member companies.

Using its extensive internal resources and its comprehensive network of contacts within companies, national/federal and regional government, diplomatic associations and other business associations, RBCC assists its members to explore business opportunities and develop and sustain their existing business interests in Russia and the UK.

BOOKING DETAILS

THIS EVENT IS **FREE**. Attendance at this event is complimentary. However there is no admittance without prior registration and a maximum of two places per company.

TO REGISTER

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Please complete the registration form below in block capitals and fax/post/email to: Marta Zanfrini, International Business Executive London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP T: +44 (0)20 7203 1822, F: +44 (0)20 7203 1812, E: mzanfrini@londonchamber.co.uk

ABOUT YOU AND YOUR COMPANY

Title:	First name:	Surname:	
Your job title:		Company name:	
Company address:			
Postcode:	Email:	Tel:	Fax:
Number of employees:	Turnover: £	Year of establishment	
Description of business (for guest list):			Trading since:
Please indicate if you have any requirements e.g. access, dietary or information in an alternative format:			

PRIVACY AND DATA PROTECTION

We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on the database by LCCI and used to notify you of future events and services.

If you do NOT put a CROSS in the box(es) provided:

- Your name, job title, company and business activity will be displayed on the printed guest list
- Your full contact details may be shared with an external event sponsor of the event who may contact you about their services
- You will be added to LCCI's International Trade mailing list.